

Creative Cabinets and Fine Finishes

Turning a Free-For-All
Spreadsheet Into a Process
That Enforces Itself



CASE STUDY

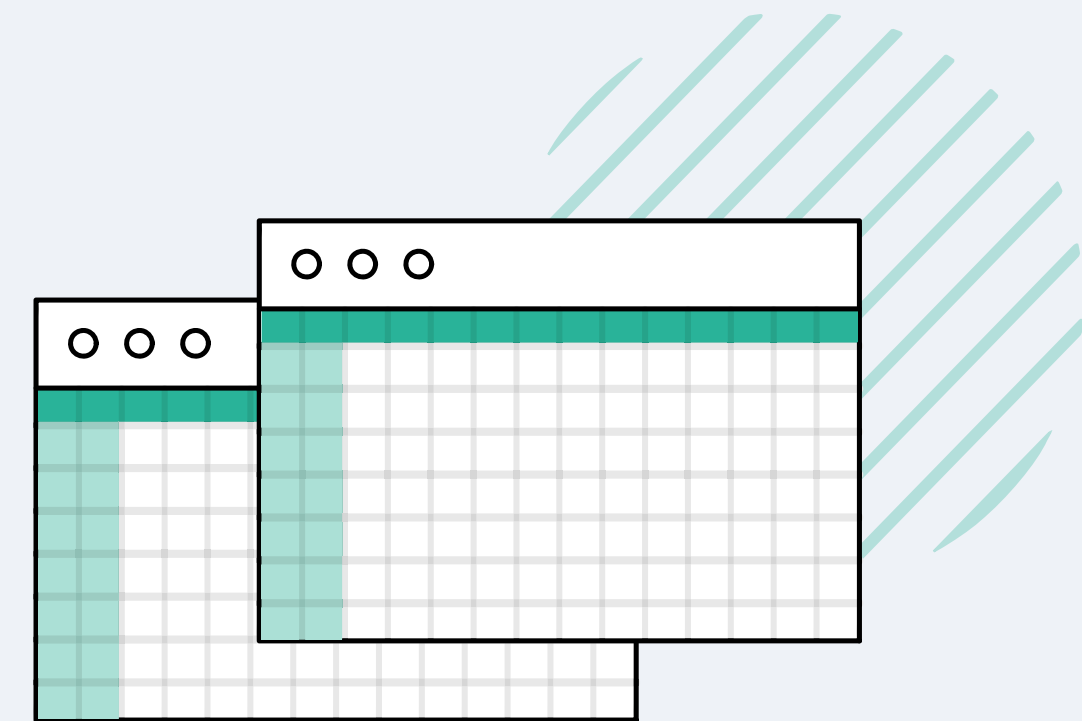
Industry	Design-build kitchen, bath, and cabinet remodeling
Scale	Approximately 75 active projects at any given time
Location	Metro Atlanta, Georgia
The Build	Custom job specification and materials tracking platform, integrated with JobTread
Time to Production	4 months

SECTION 1: THE PROBLEM

A Job Sheet Anyone Could Leave Half-Finished

Creative Cabinets and Fine Finishes designs and sells kitchen and cabinet remodels across the Atlanta metro, then subcontracts the installation to outside crews. With roughly 75 projects running at once, the whole operation depends on the specifications. These documents record the wood, the hardware, the countertops, and every trade involved so the designer knows what has been decided, the project manager knows what to order, and the subcontractor knows what to build.

Previously, **every project had its own Excel file**, stored in Dropbox and linked from the job record in JobTread, the company's CRM. Anyone could delete rows, add rows, or type whatever they wanted into any field. Even with unanswered specifications, jobs would move forward with assumptions. Materials ordering was just as messy. The firm owner described the result as the Wild West.



TBD
Is Not An Answer

A blank field costs nothing on the day it's skipped. But it costs a wasted site visit three weeks later, when the installer is standing in the kitchen, and the crew is on the clock.

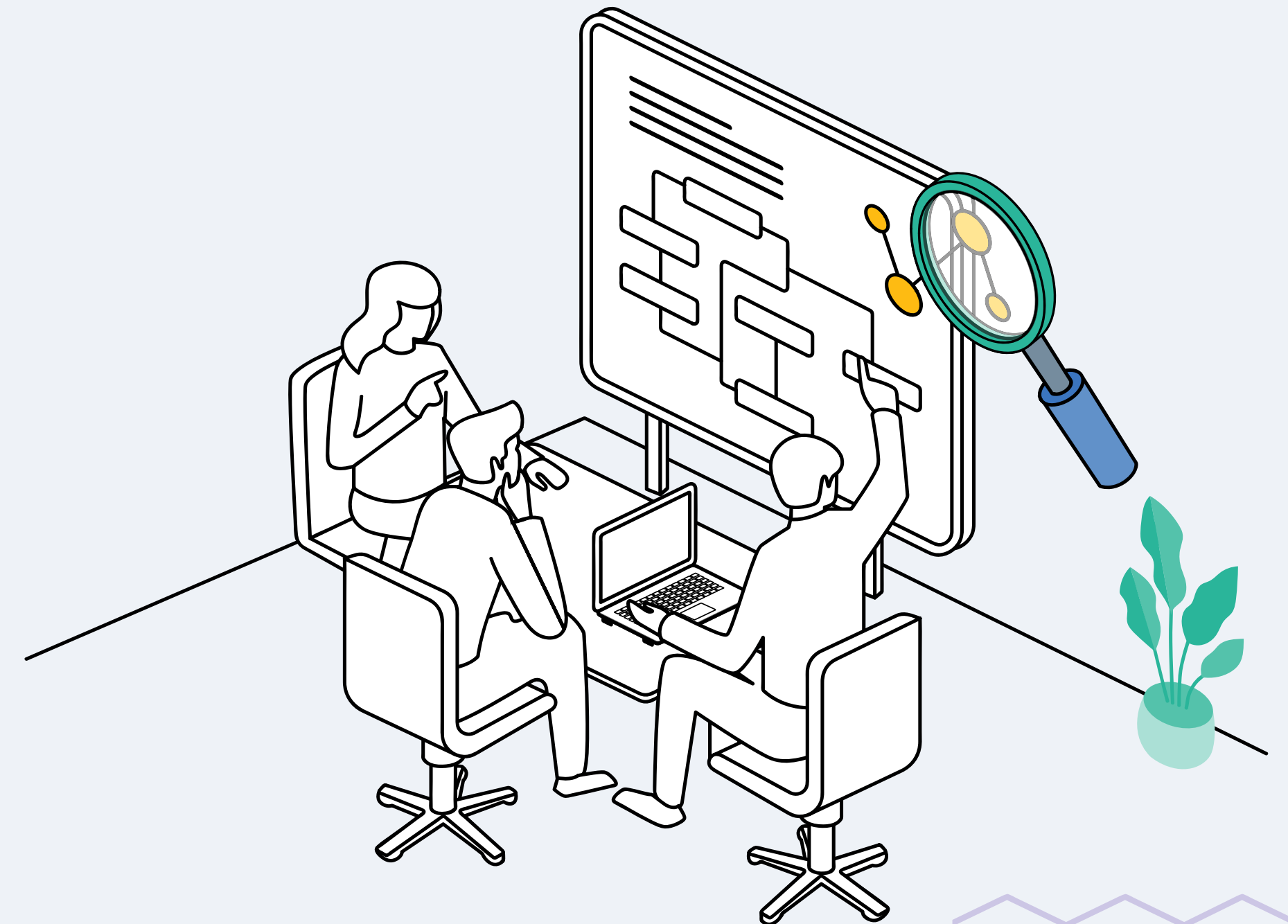
SECTION 2: THE SOLUTION

The Specs Decide What Has To Be Answered

The job record in JobTread still carries a link to the specification. Instead of opening a spreadsheet, it now opens a form that builds itself around the job.

The designer selects the trades involved, such as appliances, flooring, or countertops, and the form asks only the questions those trades require. Add countertops to a job, and the form raises the plumbing disconnect. Required answers cannot be deleted, skipped, or set aside as “TBD,” and the job cannot move from *In the works* to *Ready to measure* until every one is filled in.

The logic behind it belongs to the company. An administrator defines the trades, the questions, and the conditions connecting them, so the rules in the software are the rules the business runs on. When they change what they sell or how they build it, an administrator can update the form without waiting on development changes from DevSquad.



In the works

Specification complete

Ready to measure

An incomplete spec stops here.
It used to pass straight through.

Client: Johnson, Thompson | Designer: Mike

In the works

Incomplete Specs

View on Job Tread

Set as Ready to measure

Job details

Job specs

Materials

Job Setup

What is the context?

Single-familyHigh-riseOther

Entry Notes

"Gate code: 1234 Ground floor entrance, Driveway on left."

Which trades are we doing? Select all that apply.

CountertopsDemo/CarpentryElectricalPlumbingFlooringTileCabinet paintAppliances

Uploaded files

Demo/Carpentry

Renderings and CADsCreated 12/02/25

Renderings and CADsCreated 12/02/25

Plumbing

EstimateCreated 12/02/25

Cancel

Export PDF

Save

Plumbing

Export PDF

1. Are you doing electrical and CADs

YesNo

Upload annotations

Drop files here or click to browse

JPG, JPEG, PNG, PDF up to 10MB

Upload vendor estimate

Drop files here or click to browse

PDF, DOC, DOCX, XLS, XLSX up to 10MB

2. Are you routing floating shelves for lighting?

YesNo

Add 1 Design material

view details

One answer decides the next five questions

We Didn't Touch The System That Was Working

Replacing a CRM the team already knows would have cost more, taken longer, and solved a problem they didn't have. So the specification platform was built to sit beside JobTread rather than absorb it. Users, files, and the job pipeline all stayed in JobTread, and permissions carry over automatically, so nobody has to maintain the same user list in two places.

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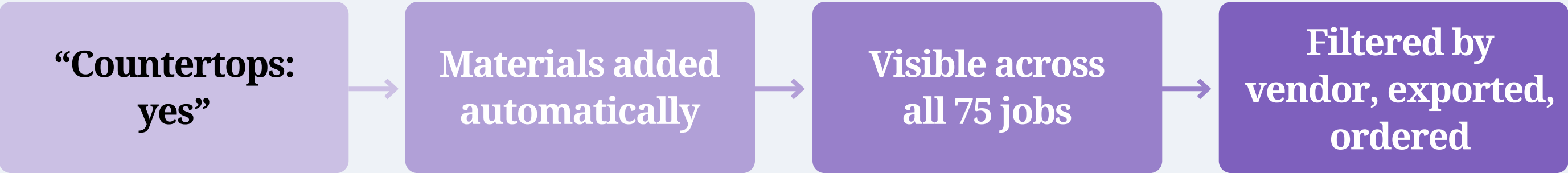
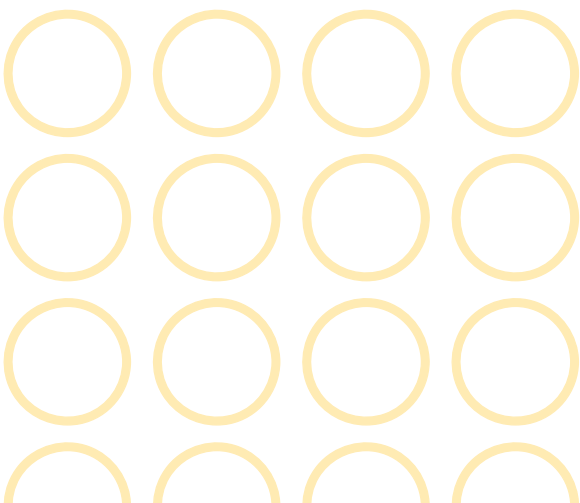
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Materials That Build Themselves From The Specs

The answers that complete a specification also drive procurement. When a designer confirms a scope of work, required materials are added to the job automatically and labeled to show where they came from—replacing the step of reading one spreadsheet tab and updating another by hand.

Across the business, that adds up to one view of everything on order. The dashboard shows every outstanding item across all active projects, which job it belongs to, what has already been purchased, and what is sitting in the warehouse and can be used instead of reordered. Overdue items surface on their own.

Purchasing runs from the same screen. Filtering to a single vendor and exporting the list as a PDF produces one order covering every job that vendor supplies, in place of opening each project’s spreadsheet and building the list by hand.



Every step below the first one used to be done by hand.

Dashboard

Jobs

Spec Builder

Materials

Vendors

Synch Job Tread data

CP

TOTAL

117 items

PENDING

34 items

Not ordered yet

OVERDUE

8 items

Past due date

All

Design

Production

Search materials

K

Sort

Filters

Export

☐	Material	Amt	Vendor	Ordered by	Order date	ETD.	Delivd. date	Order ID	Job	Extra Detail	Status
☐	Oak Veneer	37 ea.	Amazon	Mike	03/30/25	03/30/25	03/30/25	99001-ABCD	Jhonson, Thompson	Special order, lead cont... Open read-onlu detail	Overdue
☐	Birch Plywood	58 ea.	Amazon	Mike	03/30/25	03/30/25	03/30/25	99002-EFGH	Jhonson, Thompson	Special order, lead cont... Open read-onlu detail	Overdue
☐	Maple Hardwood	91 ea.	Amazon	Mike	03/30/25	03/30/25	03/30/25	99003-IJKL	Jhonson, Thompson	—	Overdue
☐	Cherry Lumber	24 ea.	Amazon	Mike	03/30/25	03/30/25	03/30/25	99004-MNOP	Jhonson, Thompson	—	Overdue
☐	Maple Wood	29 ea.	Build.com	Alice	03/30/25	03/30/25	03/30/25	99009-GHIJ	Oliver, Finch	Includes mounting hard... Open read-onlu detail	Overdue
☐	Cherry Lumber	73 ea.	Amazon	Mike	03/30/25	03/30/25	03/30/25	99006-UVWX	Jhonson, Thompson	Includes mounting hard... Open read-onlu detail	Overdue
☐	Cherry Lumber	15 ea.	Amazon	Mike	03/30/25	03/30/25	03/30/25	99007-YZAB	Jhonson, Thompson	—	Overdue

One answer decides the next five questions

What We Rebuilt, And What We Innovated

They already had a process. What they didn’t have was a system that could enforce it or see across it.

- Rebuilt from the existing process:
- A job specification document for every job, reached from the same JobTread link
 - A standard set of spec fields, defined once
 - A materials list attached to each job, driven by the specification
 - A document to hand a subcontractor
 - Required materials checked against what’s already on hand

- Newly innovated:
- Conditional logic that generates the required questions from the trades selected
 - Required fields that cannot be skipped, deleted, or answered “TBD”
 - A pipeline gate that blocks a job from advancing until its specification is complete
 - Rules the administrator writes and revises without a developer
 - Materials generated automatically from spec answers and labeled at the source
 - Cross-project materials visibility with automatic overdue flags
 - Vendor-filtered purchasing, one export per vendor
 - Trade-specific PDF export for subcontractors
 - Role-based permissions synced from JobTread

Before	Today
A separate Excel file per job that anyone could edit	One structured specification generated from the trades selected
Specs deleted or marked “TBD” with nothing catching it	Required answers with no way past them
Jobs moving forward with information missing	No job reaches <i>Ready to measure</i> until its specs are complete
Subcontractors arriving on site without the details	Trade-specific PDFs sent before anyone leaves
Materials tracked one spreadsheet at a time	Every outstanding material across every job on one dashboard
The owner opening 75 jobs by hand to find what was overdue	Overdue items surfaced automatically
Purchase lists compiled manually from every file	Filter by vendor, export, order

Understanding
The Full Value Of
Creative Cabinets
And Fine Finishes’
Custom Software

- **The wasted site visit stops happening.** The job can’t reach the stage that sends a subcontractor until the specification is finished.
- **The owner stopped auditing the business by hand.** Checking overdue materials is now a single screen he can read in a minute.
- **Every job sheet is the same job sheet.** Same structure, same required information, regardless of who built it.
- **Purchasing happens in one pass.** One vendor, one export, one order, covering every active project at once.
- **The rules stay theirs.** As the business changes what it sells, an administrator updates the logic directly.

The Subcontractor
Never Logs In

A system that required subcontractors to log in would have been ignored from day one. That’s why the platform’s most important output is a PDF. When project managers export the specification by trade, the plumber gets everything relevant to plumbing and nothing else.



JOB SHEET

Designer: Mike
Client: Client: Johnson, Thompson
Date: Feb 09, 2026

Email: smithanna333@email.com
Phone: 2534553687
Address: 123, Maple Ave, C502 Alpharetta, GA



Countertops

1. Are countertops being removed around the sink?

Yes ✓

① Plumbing disconnect / reconnect is needed (plumbing).

2. Will a solid surface backsplash be installed?

Yes ✓

① Sheetrock needs to be installed before template, need electrical moved forward and ood needs to be extended.

3. Will light rail molding be installed with the backsplash?

Yes ✓

① Carpentry note: Light rail molding to be installed after backsplash is installed.

4. Countertops removal is required?

Yes ✓

5. Material Selected: Kohler Demilune Ceramic Undermount Sink

- Square footage: 2.5F
- Edge selected: Polished Chrome Faucet Trim
- Total cutouts: 3 (Faucet 1.5" | Soap dispenser 0.75" | Air gap 0.5")
- Type of finish: Matte Ceramic with Gloss Rim
- Overhang: 13.5"
- Overhang exceeding 12" require extra support. Select provider: Build.com

4. Faucet with soap dispenser or air switch?

Yes ✓

- Center-to-center distance for soap dispensers or air switches: 2.5"

Plumbing

1. Upload the vendor estimate:

• Estimate_65141.PDF (4 MB)

2. If relocating a gas line, what is the foundation type?

Unfinished basement

3. Are we demoing cabinets?

Yes ✓

① Plumbing needs to be capped not disconnected.

4. Are new cabinets being installed?

Yes ✓

① Plumbing needs to be roughed in.

Job Sheet

Designer: Mike

Client: Client: Johnson, Thompson

Date: Feb 09, 2026

Everything
the plumber
needs, and
nothing else

devsquad.com

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SECTION 3: THE PATH FORWARD

Maintenance and Innovation

When main features are complete, DevSquad engagements often downgrade to less development time and more cost savings.

We're focusing mostly on maintenance, but for innovation, two features are next. Designers will enter materials directly, with a review and approval step, and warehouse management will track what's already on the shelf so stock gets used instead of reordered.

Ready to replace your outdated systems and processes?

